S.No.: 299 BATCH: 2016, 2017

Reg.No.:

#### END OF SEMESTER EXAMINATIONS, NOVEMBER - 2018 PRINCIPLES OF MANAGEMENT SUBJECT CODE: 16UBCC08

MAJOR: B.COM (CA) TIME : 3 HOURS SEMESTER : II MAX.MARKS : 75

# SECTION – A ( $10 \times 1 = 10$ )

# Answer ALL the questions:

- 1. Differenciate between an entrepreneur and a manger?
- 2. What is scalar chain?
- 3. What is Planning?
- 4. What is Programme?
- 5. What is an Organisation?
- 6. What is unwritten delegation?
- 7. What is training?
- 8. Define the term directing.
- 9. Who is leader?
- 10. What is Break Even Analysis?

# SECTION - B (5 X 4 = 20)

#### Answer any FIVE questions:

- 11. Describe the various functional areas of Management.
- 12. What are the kinds of Policies?
- 13. Mention the process of organisation.
- 14. Difference between delegation and decentralization.
- 15. Define the term recruitment and explain the sources of recruitment.
- 16. What are the types of test used for selection of a candidates?
- 17. Describe X and Y theory.
- 18. Describe the kinds of leadership styles.

### $SECTION - C (3 \times 15 = 45)$

#### Answer any THREE questions:

- 19. State the various levels of management and the functions of management.
- 20. Enumerate the types of Decisions.
- 21. Explain the types of an organisation.
- 22. What are the problems faced in securing effective coordination?
- 23. Define the term control and what are the characteristics of good system of control.

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